



# **WATERVILLE ESTATES**

WATERVILLE ESTATES ASSOCIATION MAY 30, 20115 MEETING

# WATERVILLE ESTATES ASSOCIATION

MAY 30, 2015

## AGENDA

- Call to order 9:00 AM
- Review and acceptance of minutes from the April meeting
- Procedural guidelines (Proper Decorum)
- Minutes and the duties of the secretary
- Committee Reports
  - Violations – Samantha
    - Update on ongoing violations
  - Building Committee – Mike H.
    - Update on building activity
  - Entertainment Committee Update – Brent
  - Long Term Planning Committee – Corey / Mike H.
  - Food / Beverage Search Committee – Food Service Update - Corey / John Chase
- Golf Tournament Update – Mike M.
- Ski Area
  - Suggestions on pricing, etc. from owner
- Wedding business update - Art
- Treasurer's Report – Samantha
- Manager's Report – Corey
  - Financials
- Old Business
  - Dog Policy
- New Business
  - Update on ADA consultant's evaluation, video, and projects
  - Community Input Committee meeting update
- Homeowner's Corner
  - The Haskins' letter to the BOD
- Executive Session

# 2015 Summer of Events

## June:

UPDATED 5/27/2015

- Fri 26<sup>th</sup> Cribbage Night! 6p **Please sign up in advance**  
Movie 7:30p
- Sat 27<sup>th</sup> Entertainment by [Take Two](#) 12:30-4:30p  
Tennis Tournament 9a  
Summer Camp 9:30a-4p **Please sign up in advance**  
Horseshoe Tournament 6p
- Sun 28<sup>th</sup> Candy Bar Bingo 11a  
Family Shuffleboard Tournament 2p  
**Please sign up in advance**

## July:

- Fri 3<sup>rd</sup> Daytime Poolside Service  
Entertainment by [Bob King](#) 12:30-4:30p
- Sat 4<sup>th</sup> **Nature Scavenger Hunt 1p** **Please sign up in advance**  
Entertainment by [Bryan Conway](#) 12-4pm  
Adult and Child Pie Eating Contest 3p **Please sign up in advance**  
Slide and Toss 12p  
**OUTBACK FESTIVAL! 5p**  
Bar and BBQ 5p  
Entertainment by [George Williams Band](#) 6-10p  
Dunk Tank 5-8p  
Fireworks 9:30p
- Sun 5<sup>th</sup> Candy Bar Bingo 11a
- Fri 10<sup>th</sup> Welcome to the Weekend with Complimentary Apps 7-9p  
Karaoke 7-10p
- Sat 11<sup>th</sup> Tubing Trip 9a **Please sign up in advance**  
Entertainment by [Justin Jaymes](#) 7-10p

# 2015 Summer of Events

## July Continued:

- Fri 17<sup>th</sup> Welcome to the Weekend with Complimentary Apps 7-9p  
Entertainment by [Fireside Trio](#) 7-10p  
Movie 7:30p
- Sat 18<sup>th</sup> **20<sup>th</sup> Annual Fishing Derby TBA Please sign up in advance**  
Entertainment by [Chuck and John Duo](#) 12:30-4:30p  
Yard Sale 9am **Please sign up in advance**
- Sun 19<sup>th</sup> Candy Bar Bingo 12p
- Fri 24<sup>th</sup> Welcome to the Weekend with Complimentary Apps 7-9p  
Movie 7:30p
- Sat 25<sup>th</sup> **Luau!!** Entertainment by [Matt Poirier and Friends](#) 12:30-4:30p  
Pig Roast 4:30-7:30p  
Summer Camp 9:30a-4p **Please sign up in advance**  
Tie Dye Slip n Slide 4p **ALL AGES!!!!**  
Glow in the Dark Volleyball 9p **ALL AGES!!!!**  
Entertainment by [Cody James Gang](#) 6-10p
- Fri 31<sup>st</sup> Welcome to the Weekend with Complimentary Apps 7-9p  
Karaoke 7-10p

## August:

- Sat 1<sup>st</sup> **Pirates Day 12pm Please sign up in advance**  
Entertainment by [Justin Jaymes](#) 12:30-4:30p
- Sun 2<sup>nd</sup> Candy Bar Bingo 12p
- Fri 7<sup>th</sup> Welcome to the Weekend with Complimentary Apps 7-9p  
Movie 7:30p

# 2015 Summer of Events

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## August Continued:

- Sat 8<sup>th</sup>     **Annual Golf Tournament 10am** Please sign up in advance  
Entertainment by [Chuck and John Duo](#) 12:30-4:30p
- Fri 14<sup>th</sup>     Welcome to the Weekend with Complimentary Apps 7-9p  
Movie 7:30p
- Sat 15<sup>th</sup>     Relax Poolside with iPod Music  
[Tic Tac Toe Frisbee](#) 2p
- Sun 16<sup>th</sup>     Candy Bar Bingo 12p
- Fri 21<sup>st</sup>     Welcome to the Weekend with Complimentary Apps 7-9p  
Cribbage Night! 6p
- Sat 22<sup>nd</sup>     Entertainment by [Roger Cummings Band](#) 12:30-4:30p  
[Summer Camp 9:30a-4p](#) Please sign up in advance  
Evening Event TBA
- Fri 28<sup>th</sup>     Welcome to the Weekend with Complimentary Apps 7-9p  
Movie 7:30p
- Sat 29<sup>th</sup>     Entertainment by [Justin Jaymes](#) 12:30-4:30p  
[Summer Camp 9:30a-4p](#) Please sign up in advance  
Evening Event TBA

# 2015 Summer of Events

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## September:

- Fri 4<sup>th</sup> Welcome to the Weekend with Complimentary Apps 7-9p  
Entertainment by [Jackie Lee](#) 7-10p  
Movie 7:30p
- Sat 5<sup>th</sup> **Splash Egg Paint on Canvas 3p Please sign up in advance**  
Entertainment by [TBA](#) 12:30-4:30p  
**OUTBACK FESTIVAL! 5p**  
Bar and BBQ 5p  
Entertainment by [Chris White Band](#) 6-10p  
Chili Contest 6:30p **Please sign up in advance**  
Fireworks 9:30p
- Sun 6<sup>th</sup> Yard Sale 9a **Please sign up in advance**  
Entertainment by [TBA](#) 12:30-4:30p
- Mon 7<sup>th</sup> Bar and Kitchen Open

# Friends of Campton Mountain Annual Golf Tournament!

August 8th, 2015  
Jack o Lantern 10am

Registration starts at 9am

We have changed the deadline for  
\$100 per player to August 2nd!  
Sign up and pay that amount and  
starting on August 3rd it will be  
\$125 per player.

Sign up before August 7th!!!

Lots of different prizes and goodies  
for each player!!

Any questions please contact Heather Chamberlin at  
[heather@waterville-estates.com](mailto:heather@waterville-estates.com) or 603-726-3082

**AMY LEVERONI**

# Ski Mountain improvement proposal

Prepared for: Waterville Estates Board

Prepared by: Amy Leveroni, Home owner

March 17, 2015

## EXECUTIVE SUMMARY

### Objective

This proposal is to offer a better ski ticket pricing option for the owners at Waterville Estates as well as adjusting the hours of operation.

### Goals

The goal is to give owners a better "owner" benefit for skiing at Campton Mountain, but also to continue to generate the same annual revenue as in years past, if not more.

### Solution

I am proposing increasing the non-owner rates, decreasing "owner" rates for a full day, allowing for pre-purchasing of ski lift tickets, and adjusting the hours of operation that will benefit members and possibly generate more revenue.

### Proposal Outline

I have attached a pricing graph with best and worst case scenario for increasing non-owner tickets as well as adding a full day benefit for "owners".

- Increase Non-owners ticket price from \$15 to \$18.
- Maintain the same owner session price of \$13.
- Offer a full day lift ticket good both sessions for \$20. A \$6 saving for "owners".
- Continue to offer rope toe tickets for \$5 per session.
- Monitor the rope toe as many children are on the rope toe without a ticket. This could be a liability.
- Allow a 10 day punch card to be purchased by homeowners for full or half days.
  - (This would require some added administration up front, but should speed up the ticketing process the day of.)

I am suggesting adjusting the hours of operation to 10am-3pm, then 4pm-9pm.

- There is very little skiing after 9pm and many people would love to be on the mountain by 10am.
  - After 9pm, it is mostly adults on the mountain. If they can not ski..they will enjoy food and beverages in the lodge. This would give an additional hour of food and beverage revenue before the lodge closes.
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## 2015/2016 Weddings

2015 Weddings Booked:	<u>4</u>
6/20/2015 Platinum Package	\$10,000.00
9/19/2015 Diamond Package	\$15,000.00
9/26/2015 Diamond Package	\$15,000.00
10/3/2015 Black Diamond Package	<u>\$17,000.00</u>
Total Gross for 2015 Wedding Packages:	\$57,000.00
(advertising was done in 2014. also not including rehearsal dinners)	

Weddings Booked from Expos/Website:	<u>7</u>
5/14/2016 Platinum Package + ? Add Ons	\$10,000.00
5/21/2016 Diamond Package	\$15,000.00
6/4/2016 Platinum Package + ? Add Ons	\$10,000.00
6/11/2016 Platinum Package + ? Add Ons	\$10,000.00
6/18/2016 Platinum Package	\$10,000.00
10/1/2016 Platinum Package	\$10,000.00
10/15/2016 Platinum Package + Fireworks, Photobooth, Photographer, Flowers	\$12,500.00
Total Gross for 2016 Wedding Packages:	<u>\$77,500.00</u>
(not including rehearsal dinners)	

Total Advertising Spent to Date:	
Prepaid Expos (not attended yet):	\$2,490.00
Expos Attended (6) 5 paid this year:	\$2,078.40
Online Advertising and Website:	\$1,539.60
Other Advertising:	<u>\$431.84</u>
Total Wedding Advertising	\$6,539.84

## TREASURERS REPORT AS OF MAY 29, 2015

	2015	2014
Northway Bank OP Account	\$26,226.25	\$61,957.22
Rec Fund	\$50,186.93	\$19,569.35
Northway Bank CIF Account	\$72,480.22	\$17,608.05
<u>MVSB CIF Account</u>	<u>\$113,255.51</u>	<u>\$243,157.90</u>
Total CIF	\$185,735.73	\$260,765.95
Dues Collections as of May 29, 2015		
Dues Billed	\$318,952	260,631
<u>Dues Received</u>	<u>\$52,343</u>	<u>\$79,774</u>
Balance	\$266,609	\$180,857

## Rec. Fund Budget 2015 vs. 2014

Ordinary Income/Expense	Jan 1 - May 29, 15	Jan 1 - May 29, 14
<b>Income</b>		
<b>9000 · WE Recreation Fund Income</b>		
<b>9100 · Facility Rental</b>	2,789.70	(0.50)
<b>9100.03 · Northway Interest</b>	5.72	1.94
<b>9200 · Facility Pass Income (Member, Day &amp; Community Passes)</b>	833.05	3,621.50
<b>9200.1 · Recreation Income</b>		
<b>9200.00 · Movie Rentals</b>	51.00	21.30
<b>9200.5 · Vending - Games</b>	274.75	491.00
<b>9200.6 · Vending - Soda</b>	0.00	378.55
<b>9200.7 · GM Income</b>	1,829.70	2,664.10
<b>9200.8 · Tanning</b>	172.50	376.00
<b>9200.9 · Misc. Income</b>	280.96	26.62
<b>Total 9200.1 · Recreation Income</b>	2,608.91	3,957.57
<b>9201 · Event &amp; Function Income</b>		
<b>9201.1 · Room Rental</b>	4,500.00	3,715.00
<b>9201.2 · Event Income</b>	1,866.08	3,438.95
<b>9201.4 · Catering/Function Income</b>		
<b>9201.10 · Catering/Function General Income</b>	650.00	7,500.00
<b>9201.5 · Catering/ Function Food</b>	1,905.25	23,670.77
<b>9201.6 · Catering/Function Beer</b>	72.50	770.75
<b>9201.7 · Catering/Function Liquor</b>	83.25	1,496.50
<b>9201.8 · Catering/Function Wine</b>	10.00	98.00
<b>9201.9 · Catering/Function Nonalcoholic Bev.</b>	41.00	49.50
<b>Total 9201.4 · Catering/Function Income</b>	2,762.00	33,585.52
<b>Total 9201 · Event &amp; Function Income</b>	9,128.08	40,739.47
<b>9202 · Food &amp; Beverage Income</b>		
<b>9202.1 · Soda &amp; Non-Alcoholic Beverages</b>	1,165.99	1,420.04
<b>9202.2 · Snack Foods</b>	162.89	266.04
<b>9202.3 · Food Income</b>	3,786.26	4,678.98
<b>9202.4 · Liquor Income</b>	6,612.29	5,916.39
<b>9202.5 · Beer Income</b>	6,517.47	7,594.93
<b>9202.6 · Wine Income</b>	1,785.63	1,465.50
<b>Total 9202 · Food &amp; Beverage Income</b>	20,030.53	21,341.88
<b>Total 9000 · WE Recreation Fund Income</b>	35,395.99	69,661.86
<b>9207.70 · Campton MT Income</b>		
<b>9207.71 · Campton Mt Tickets</b>	33,982.94	28,374.00
<b>9207.72 · Food Income</b>	35,260.60	29,928.78
<b>9207.74 · Non-Alcoholic Beverages</b>	3,631.18	4,587.75

9207.75 · Liquor Income	13,962.49	12,971.33
9207.76 · Beer Income	19,179.68	17,825.68
9207.77 · Wine Income	<u>3,253.23</u>	<u>2,850.00</u>
<b>Total 9207.70 · Campton MT Income</b>	<u>109,270.12</u>	<u>96,537.54</u>
<b>Total Income</b>	144,666.11	166,199.40
<b>Cost of Goods Sold</b>		
<b>9203 · Cost of Goods Sold</b>		
9200.09 · Special Events - Comped Food	0.00	1,145.23
9203.07 · Wine	2,388.55	881.30
9203.1 · Food	15,082.35	18,444.85
9203.11 · Bar Supplies (Limes, Lemons, Milk, Orange)	344.25	26.36
9203.2 · Snacks	52.17	569.72
9203.3 · Beer	8,174.46	8,106.39
9203.4 · Liquor	4,370.09	7,272.88
9203.5 · Soda & Non Alcoholic Beverages	276.80	3,305.74
9203.6 · Vending Machine - Soda	1,686.75	(3.35)
9203.7 · General Merchandise	3,311.87	632.09
9203.8 · Catering/ Function		
9203.02 · PSU - Catering Food	1,525.76	1,644.56
9203.8 · Catering/ Function - Other	<u>0.00</u>	<u>505.30</u>
<b>Total 9203.8 · Catering/ Function</b>	<u>1,525.76</u>	<u>2,149.86</u>
<b>Total 9203 · Cost of Goods Sold</b>	<u>37,213.05</u>	<u>42,531.07</u>
<b>Total COGS</b>	<u>37,213.05</u>	<u>42,531.07</u>
<b>Gross Profit</b>	107,453.06	123,668.33
<b>Expense</b>		
<b>9200.0 · WEA Recreation Expense</b>		
<b>9104 · Business Expense</b>		
<b>9014.18 · WEA Admin Wages</b>		
9014.17 · Admin Help	7,110.39	8,833.74
9104.19 · WEA Admin Wages	11,828.97	21,348.58
9104.20 · Workman Comp	32.07	40.58
9104.21 · Payroll Taxes	1,499.83	2,696.72
9104.22 · Health Ins	0.00	4,406.98
9104.23 · Travel Reimbursement	160.70	212.10
9104.24 · Dental	0.00	490.86
9104.26 · Payroll	392.00	361.20
9104.28 · Retirement	0.00	2,806.83
9104.30 · Cell Phone	<u>0.00</u>	<u>125.00</u>
<b>Total 9014.18 · WEA Admin Wages</b>	21,023.96	41,322.59
9104.10 · Copier Lease	1,267.29	1,226.43
9104.11 · Dues & Subscriptions	224.50	408.02
9104.12 · Office Supplies	2,257.80	1,787.45

9104.14 · Finance Charges	3,450.97	3,951.66
9104.16 · Licenses & Fees	161.50	1,338.49
9104.27 · Misc Expenses	1,225.04	1,288.19
9104.4 · Telephone	1,781.37	2,932.82
9104.5 · Internet Access	943.92	1,387.60
9104.6 · Advertising	135.00	111.35
9104.7 · Postage	104.23	204.98
9104.8 · Computer Support	1,880.00	2,400.00
9104.9 · Computer Supplies	0.00	319.99
<b>Total 9104 · Business Expense</b>	<b>34,455.58</b>	<b>58,679.57</b>
<b>9206 · CC Infrastructure</b>		
9206.0 · Infrastructure Wages		
9206.20 · Cleaning Wages	19,232.45	17,617.73
9206.25 · Travel Reimbursements	66.00	44.70
9206.26 · Dental Ins	0.00	67.09
9206.28 · Payroll Taxes	1,351.39	1,761.63
9206.29 · Retirement	0.00	17.59
9206.30 · Criminal Record	125.00	75.00
<b>Total 9206.0 · Infrastructure Wages</b>	<b>20,774.84</b>	<b>19,583.74</b>
9206.10 · Cleaning Supplies	1,764.74	3,359.72
9206.11 · Pool Chem & Supplies	6,151.93	3,538.03
9206.12 · Other Supplies	171.85	55.37
9206.13 · Maintenance Supplies	3,507.58	2,082.97
9206.2 · Equipment Repair	681.88	0.00
9206.3 · Snowmobile Parts & Maintenance	1,027.85	578.26
9206.33 · Carpet Cleaning	2,080.00	0.00
9206.36 · Pest Control	0.00	542.44
9206.37 · Landscaping		
9206.31 · Landscaping Wages	590.20	4,199.48
9206.32 · Payroll Taxes	46.27	269.65
9206.37 · Landscaping - Other	3,621.35	2,751.54
<b>Total 9206.37 · Landscaping</b>	<b>4,257.82</b>	<b>7,220.67</b>
9206.4 · Building Repairs & Maintenance	700.00	0.00
9206.6 · Trash Removal	1,681.43	1,903.33
<b>Total 9206 · CC Infrastructure</b>	<b>42,799.92</b>	<b>38,864.53</b>
<b>9207 · Ski Area</b>		
9207.05 · Building Heat	3,571.01	3,361.86
9207.2 · Repairs & Maint.	3,710.97	891.59
9207.20 · Cable	1,599.54	1,523.81
9207.27 · Bar Supplies	212.29	300.17
9207.28 · Kitchen Supplies	1,757.94	802.21
9207.29 · Cleaning Supplies	1,149.16	308.17
9207.4 · Misc Expense		
4207.43 · Tickets	1,146.12	1,800.00
9207.42 · Inspections	1,616.41	1,546.41

9207.45 · Trash Removal	1,437.55	1,051.94
9207.4 · Misc Expense - Other	<u>872.62</u>	<u>2,892.71</u>
<b>Total 9207.4 · Misc Expense</b>	<b>5,072.70</b>	<b>7,291.06</b>
9207.50 · Trail Grooming	2,107.12	0.00
9207.6 · Electric	7,399.81	5,649.66
9207.9 · Ski Area Wages		
9027.5 · Ski Lodge Wages	6,016.01	25,476.38
9207.06 · Ski Area Cooks	16,709.90	0.00
9207.07 · Ski Lift/ Patrol Wages	12,101.72	20,211.37
9207.10 · Payroll Taxes	4,102.81	5,791.93
9207.19 · Criminal Record	<u>175.00</u>	<u>100.00</u>
<b>Total 9207.9 · Ski Area Wages</b>	<b><u>39,105.44</u></b>	<b><u>51,579.68</u></b>
<b>Total 9207 · Ski Area</b>	<b>65,685.98</b>	<b>71,708.21</b>
<b>9209 · Lounge Expenses</b>		
92011.5 · PSU - Vendor Overhead Expense (Overhead Expense (6%))	228.51	0.00
92011.6 · PSU - Vendor Commission	228.51	0.00
92011.8 · Fuel Surcharges	4.00	0.00
9209.0 · Lounge Wages		
9209.07 · Retirement	0.00	1,209.68
9209.09 · Cell Phone	200.00	75.00
9209.10 · Dental	0.00	160.26
9209.14 · Criminal Record	75.00	0.00
9209.3 · Bartenders	282.14	1,016.43
9209.4 · Kitchen	1,948.54	2,275.13
9209.5 · Pool Side	0.00	0.00
9209.7 · Payroll Taxes	733.82	1,746.27
9209.8 · Health Ins	0.00	1,305.33
9209.9 · Travel	645.50	208.72
9210.11 · F & B Admin Wages	2,832.60	6,753.63
9210.12 · E & F Admin Wages	7,324.28	3,704.77
9210.27 · Events Staff	216.86	3,275.82
9210.28 · F & B General Help	<u>650.00</u>	<u>0.00</u>
<b>Total 9209.0 · Lounge Wages</b>	<b>14,908.74</b>	<b>21,731.04</b>
9209.01 · Comp & House Charges	1,147.02	910.76
9209.02 · Waste Product	483.68	864.15
9209.03 · Bar Supplies	692.53	2,143.67
9209.04 · Kitchen Supplies	507.56	519.74
9209.05 · Equipment Repairs	22.95	387.00
9209.1 · Lounge Supplies	460.52	1,403.48
9209.13 · Catering/ Function		
9209.16 · Catering/Functions Staff (catering, functions, weddings)	1,784.41	3,671.28
9209.17 · Payroll Taxes (Wedding Staff and Wedding Shows)	450.03	516.14
9209.31 · Web Hosting - Weddings	206.25	0.00
9209.32 · Catering / Function Expenses	1,021.28	0.00
9209.13 · Catering/ Function - Other	0.00	2,794.34

<b>Total 9209.13 · Catering/ Function</b>	<b>3,461.97</b>	<b>6,981.76</b>
<b>9209.2 · Meals Tax</b>	<b>7,955.00</b>	<b>6,594.00</b>
<b>9210.10 · Events Expenses</b>	<b>407.70</b>	<b>4,932.20</b>
<b>9210.8 · Laundry &amp; Uniforms</b>	<b>1,597.63</b>	<b>1,891.08</b>
<b>Total 9209 · Lounge Expenses</b>	<b>32,106.32</b>	<b>48,358.88</b>
<b>9210 · Member Services</b>		
<b>9210.0 · Member Service Wages</b>		
<b>9210.13 · Front Desk</b>	<b>22,471.56</b>	<b>22,844.93</b>
<b>9210.14 · Payroll Taxes</b>	<b>1,766.07</b>	<b>2,311.04</b>
<b>9210.16 · Dental Ins</b>	<b>250.60</b>	<b>325.56</b>
<b>9210.18 · Travel</b>	<b>2.40</b>	<b>0.00</b>
<b>9210.19 · Health</b>	<b>2,376.80</b>	<b>2,610.66</b>
<b>9210.21 · Criminal Rec</b>	<b>25.00</b>	<b>0.00</b>
<b>9211.1 · Retirement</b>	<b>1,032.77</b>	<b>1,140.81</b>
<b>9211.2 · Cell Phone</b>	<b>100.00</b>	<b>125.00</b>
<b>Total 9210.0 · Member Service Wages</b>	<b>28,025.20</b>	<b>29,358.00</b>
<b>9210.09 · Purchased Movies (Movies for rental)</b>	<b>70.90</b>	<b>0.00</b>
<b>9210.2 · Entertainment</b>	<b>7,500.00</b>	<b>9,169.04</b>
<b>9210.3 · Advertising</b>	<b>6,713.56</b>	<b>3,549.20</b>
<b>9210.4 · Cable</b>	<b>941.65</b>	<b>738.37</b>
<b>9210.6 · Front Desk Expenses</b>	<b>277.44</b>	<b>1,300.23</b>
<b>9210.7 · Rec Supplies</b>	<b>592.13</b>	<b>727.43</b>
<b>Total 9210 · Member Services</b>	<b>44,120.88</b>	<b>44,842.27</b>
<b>Total 9200.0 · WEA Recreation Expense</b>	<b>219,168.68</b>	<b>262,453.46</b>
<b>Total Expense</b>	<b>219,168.68</b>	<b>262,453.46</b>
<b>Net Ordinary Income</b>	<b>(111,715.62)</b>	<b>(138,785.13)</b>
<b>Net Income</b>	<b>(111,715.62)</b>	<b>(138,785.13)</b>

**5485 - MISCELLANEOUS**

59.18

0.00

**Total Expense**

8,443.44

280,121.56

**Net Ordinary Income**

48,535.96

37,647.83

**Net  
Income**

48,535.96

37,647.83



April 23, 2015

Dear Board Members;

As a homeowner and someone who cares very much for our community, I would like to share a few thoughts and observations from this past winter.

- While I think it's great and very much appreciated that we, as members get a discount, I don't believe that the same considerations should be given to non-community members, which also includes renters. I am sure that there is money to be made by charging full price to non-community members who are renting our homes and skiing at our mountain. Maybe having an end of year event that doesn't include 1, 2 and 3 dollar beers for anyone, even members. The products not sold and can be taken back to the rec center should be taken back to the rec center. Bring back the Presidential ice bar that was always a big hit, with a fire and cocktails. Or think of another end of season event that will make money.
- Having bands on both Friday and Saturday nights seems to me to be a bit much. Why not have Friday's or "welcome to the weekend" low key, where we can stop in, have a bite to eat and catch up with our friends. I don't know the cost each week but that would be away to cut and still have a great time.
- One of our favorite events was "Frozen Friday" at the pond across from the rec center. If I'm not mistaken the warming hut was renovated a few years ago and now we don't even use it. The event couldn't be that costly because you are selling food and beverages, even if it's just chowder and chili. Everyone loves a fire and skating at night. I can remember Corey asking everyone to bring their Christmas trees to burn. It was fun!
- This year during the school vacations there was definitely a lack of children and family activities. I really believe it would be worth looking into bringing back the past events that worked. For example the weekend after Thanksgiving children's' event could be held in the summit lounge with make your own ornaments, decorate cookies, Santa and decorate the tree. Have everyone bring a can good for the food pantry. There have been many events that have worked in the past that I believe can work again, while at the same time making them cost effective.
- I know that the ski area is an asset to the community but it's not the only asset we have. There has to be away to have events at both locations. Just because it works at one venue doesn't mean it can work at another. An example of this is our movie nights, which I believe work better at the rec center. I don't know how many of you have been in the kid's room at the ski mountain but it's freezing and not very welcoming and the summit lounge has plenty of room for everyone to watch and the moveable wall for adults to enjoy the bar area as well. We have the best of both worlds so why not take advantage and utilize them both and with a bit of thought and creative scheduling I believe we could have some very successful events in all locations.

I really don't want to see us move away from children and family activities. We bought in the Waterville Estates for just that reason, a family resort. Anyway, thanks for taking the time to read this and I do appreciate everything that the board and staff do.

Sincerely,  
Sue Weltman

05/03/2015

270 NW Toscane Trl  
Port St Lucie, FL 34986

To: the Waterville Estates Board Members

From: Bob and Arlene Haskins  
White Birches, Unit #10

Re: Dues Increase

Dear Board Members,

Arlene and I both voted for the dues increase but wish to make our thoughts known regarding having a band on the weekends. We both feel that having a band at the pool area every weekend is not needed. A question to ask ourselves is what do people come to the Estates for? Maybe just relaxing by the pool, enjoying a book and being with the family with music in the background would be just fine. We should be trying to strike a balance on the weekends; not only trying to appeal to the renters who are there for just a weekend or two but keep in mind the different needs of all the residents of the Estates.

Very Truly Yours,

